



FINANCIAL POISE WEBINARS NEWBIE LITIGATOR SCHOOL III - 2017

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SERIES OVERVIEW

This series is one of several series (together with the other “Newbie Litigator School” series) that Financial Poise designed specifically for attorneys who are just starting to get involved in civil litigation or who could use a refresher on some litigation fundamentals. The purpose is to introduce to different components and phases of litigation, from the basic rules of civil procedure and evidence, to dispositive motions, through trial, and on to appeal and post-judgment collection work. Each episode is delivered in Plain English understandable to business owners and executives without much background in these areas. Yet, each episode is proven to be valuable to seasoned professionals. As with all Financial Poise Webinars, each episode in the series brings you into engaging, sometimes humorous, conversations designed to entertain as it teaches. And, as with all Financial Poise Webinars, each episode in the series is designed to be viewed independently of the other episodes, so that participants will enhance their knowledge of this area whether they attend one, some, or all of the episodes.

EPISODE SUMMARIES

EPISODE #1

Appellate Practice - 101

October 11, 2017 at 2:00pm CST

When is an appeal permitted and when should you take one? What rules and procedures govern appellate practice and how can you best avoid technical and procedural mistakes. How are appellate briefs different from those filed with the trial court and what are some keys to making them



successful? And how can you best prepare for appellate oral argument? This webinar explores these questions and more with a panel of experienced appellate litigators.

EPISODE #2

Enforcement: Post-Judgment Proceedings & Collections

November 8, 2017 at 2:00pm CST

Obtaining a final and enforceable judgment is often just the first phase of the civil litigation process; without effective enforcement and collection, a judgment is merely a piece of paper (or electronic docket entry). This webinar provides an overview of the technical, procedural and strategic considerations necessary to monetize judgments and make litigation worthwhile.

EPISODE #3

Paying for Litigation - Hourly, Contingency, Third Party Financing & More

December 6, 2017 at 2:00pm CST

As the cost and duration of litigation continue to increase, clients have begun demanding fee arrangements that deliver maximum value and best mitigate risk. This webinar explores the mechanics and pros and cons of various fee arrangements, from hourly to contingent to mixtures of the two. We also discuss the increasingly popular option of third-party litigation finance.